БЪЛГАРСКА ТЪРГОВСКО-ПРОМИШЛЕНА ПАЛАТА



ТРЕТИ ВЕК В ПОЛЗА НА ТЪРГОВИЯТА И ПРОМИШЛЕНОСТТА

БЪЛГАРИЯ ТЪРГОВСКИ КАТАЛОГ BULGARIA TRADE DIRECTORY

BULGARIAN CHAMBER OF COMMERCE AND INDUSTRY



THIRD CENTURY IN BENEFIT OF TRADE AND INDUSTRY



To Mr. M. Rifat Hisarcıklıoğlu President Union of Chambers and Commodity Exchanges of Turkey - TOBB

Subject: Bulgaria Trade Directory 2011

Dear Mr. Hisarcıklıoğlu,

It is my pleasure to present you the 10th jubilee edition of BULGARIA TRADE DIRECTORY 2011 prepared and published by the Bulgarian Chamber of Commerce and Industry. It contains information about 6200 Bulgarian companies from 324 sectors of industry, among which a significant number of small and medium enterprises. Thus, we hope to support their development and internationalization.

BULGARIA TRADE DIRECTORY 2011 offers information about the 28 Regional Chambers of Commerce and Industry in the unified system of Bulgarian Chambers of Commerce and Industry, 100 sectorial organizations members of the Council of Sectorial Organizations with BCCI, and 32 joint chambers and councils with foreign participation. A list of 62 industrial zones and parks in Bulgaria has been included in the Trade Directory, with links to their information profiles published on BCCI's website (in Bulgarian: http://www.bcci.bg/bulgarian/zones/ and in English: http://www.bcci.bg/zones/). For convenience we have provided the contact details of 32 governmental bodies and institutions.

It is my believe, that in the current conditions of increased competition on the domestic and international market, the new edition of the Trade Directory will be useful for the business, assisting and encouraging its activity and contacts with potential partners in the country and abroad, and will advertise Bulgarian goods and services.

The information is available in both Bulgarian and English language. It provides opportunities to business communities abroad to get acquainted with the huge potential of Bulgarian economy and the increasing abilities of Bulgarian companies. In this sense, the edition will help them broaden their perception of Bulgarian market and will serve as an original invitation to cooperate with their Bulgarian partners.

BULGARIA TRADE DIRECTORY 2011 as an electronic data base, has been published on BCCI's website as well (<u>http://www.bcci.bg/services/directory.htm</u>). It has more than 1500 Bulgarian and foreign visitors daily.

I will be delighted if with the current letter I have managed to attract your attention to the latest edition of BULGARIA TRADE DIRECTORY 2011.

We are ready to deliver to you the hard copy of the Trade Directory immediately for the price of :

25.00 Euro (50.00 BGN.) (VAT and postal costs included) - for neighbor countries;

35.00 Euro (70.00 BGN.) (VAT and postal costs included) - for EU member states;

40.00 Euro (80.00 BGN.) (VAT and postal costs included) – for non-EU member states;

20.00 Euro (40.00 BGN.) (VAT and postal costs included) – for the Republic of Bulgaria.

The above-cited sums do not include the bank transfer charges which, in accordance with the common international practice are at the expense of the customer.

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For multiple copies the following discounts are available:

- For more than 3 copies -10%;
- For more than 10 copies -20 %.

Should you be interested, kindly notify us in due time.

For additional information, please contact: Mrs. Zdravka Georgieva Director Trade Register and Membership Tel.: (+359 2) 987 88 84, 8117 476 Fax: (+359 2) 987 32 09 E-mail: z.georgieva@bcci.bg

Yours sincerely,

Tsvetan Simeonov President